





## New approach- 2 week total income £3465

### WEEK 1

NOVICE CANDIDATE	NOVICE CANDIDATE	NOVICE CANDIDATE	EXISTING CANDIDATE	EXISTING CANDIDATE
NOVICE CANDIDATE	NOVICE CANDIDATE	NOVICE CANDIDATE	EXISTING CANDIDATE	EXISTING CANDIDATE
NOVICE CANDIDATE	NOVICE CANDIDATE	NOVICE CANDIDATE	EXISTING CANDIDATE	EXISTING CANDIDATE

#### Income



**Novice candidates**  
£350 x 3 = **£1050**



**Existing candidates**  
£225 x 3 = **£675**



**Total = £1725**

### WEEK 2

NOVICE CANDIDATE	NOVICE CANDIDATE	NOVICE CANDIDATE	CONVERSION CANDIDATE	REFRESHER CANDIDATE
NOVICE CANDIDATE	NOVICE CANDIDATE	NOVICE CANDIDATE	CONVERSION CANDIDATE	REFRESHER CANDIDATE
NOVICE CANDIDATE	NOVICE CANDIDATE	NOVICE CANDIDATE	CONVERSION CANDIDATE	REFRESHER CANDIDATE

#### Income



**Novice candidates**  
£350 x 3 = **£1050**



**Conversion candidates**  
£350 x 3 = **£450**



**Refresher candidates**  
£80 x 3 = **£240**



**Total = £1740**

#### COSTS

10 X Instructor Day Rate - £150 = **£1500**

15 X eTruck Licences = **£918**

15 X O2 NORS Registrations = **£37.50**

**PROFIT £1009.50**